

**WILLAPA HARBOR HOSPITAL
2017 HOSPITAL STATISTICS
FOR THE FIVE MONTHS ENDING MAY 31, 2017**

| CURRENT MONTH | | | | | | YEAR-TO-DATE | | | | |
|---------------|--------|----------|----------|------------|--------------------------------------|--------------|--------|----------|----------|------------|
| ACTUAL | BUDGET | PRIOR YR | % BUDGET | % PRIOR YR | | ACTUAL | BUDGET | PRIOR YR | % BUDGET | % PRIOR YR |
| 18 | 26 | 27 | 69.2% | 67% | DISCHARGES | 114 | 126 | 142 | 90.5% | 80% |
| 54 | 76 | 93 | 71.1% | 58.1% | ACUTE CARE PATIENT DAYS | 355 | 374 | 424 | 94.9% | 83.7% |
| 3.00 | 2.92 | 3.44 | 102.6% | 87.1% | LENGTH OF STAY | 3.11 | 2.97 | 2.99 | 104.9% | 104.3% |
| 450 | 408 | 446 | 110.3% | 100.9% | OBSERVATION HOURS | 1,536 | 1,983 | 2,031 | 77.5% | 75.6% |
| 11 | 8 | 7 | 137.5% | 157.1% | SURGERY, RECOVERY & ANESTHESIA CASES | 47 | 39 | 36 | 120.5% | 130.6% |
| 11 | 21 | 18 | 52.4% | 61.1% | ENDO PROCEDURES | 93 | 101 | 97 | 92.1% | 95.9% |
| 365 | 425 | 401 | 85.9% | 91.0% | RADIOLOGY EXAMS | 1,941 | 2,079 | 1,991 | 93.4% | 97.5% |
| 134 | 137 | 114 | 97.8% | 117.5% | CT SCANS | 661 | 677 | 657 | 97.6% | 100.6% |
| 22 | 36 | 30 | 61.1% | 73.3% | MRI | 122 | 275 | 163 | 44.4% | 74.8% |
| 83 | 80 | 62 | 103.8% | 133.9% | ULTRASOUND EXAMS | 403 | 395 | 383 | 102.0% | 105.2% |
| 16 | 40 | - | 40.0% | #DIV/0! | MAMMOGRAPHY EXAMS | 88 | 197 | 150 | 44.7% | 58.7% |
| 2 | 5 | 7 | 40.0% | 28.6% | NUC MED | 17 | 22 | 22 | 77.3% | 77.3% |
| 5,623 | 5,755 | 5,780 | 97.7% | 97.3% | LAB TESTS | 28,686 | 29,245 | 28,097 | 98.1% | 102.1% |
| 175 | 151 | 170 | 115.9% | 102.9% | EKG TESTS | 845 | 740 | 843 | 114.2% | 100.2% |
| 154 | 175 | 233 | 88.0% | 66.1% | RESPIRATORY THERAPY TREATMENTS | 676 | 862 | 1,020 | 78.4% | 66.3% |
| 351 | 398 | 375 | 88.2% | 93.6% | ER VISITS | 1,878 | 1,975 | 1,971 | 95.1% | 95.3% |
| 173 | 214 | 187 | 80.8% | 92.5% | WHH CLINIC VISITS | 961 | 1,049 | 1,083 | 91.6% | 88.7% |
| 650 | 750 | 424 | 86.7% | 153.3% | PACIFIC FAMILY HEALTH CENTER VISITS | 2,903 | 3,600 | 2,224 | 80.6% | 130.5% |

WILLAPA HARBOR HOSPITAL
INCOME STATEMENT
FOR THE FIVE MONTHS ENDED MAY 31, 2017

| CURRENT MONTH | | | | |
|---------------|--------------|--------------|--------------|--------------|
| COMBINED | BUDGET | VARIANCE | PRIOR YEAR | VARIANCE |
| \$ 319,548 | \$ 390,099 | \$ (70,551) | \$ 416,002 | \$ (96,454) |
| 982,873 | 1,169,370 | (186,497) | 1,023,689 | (40,818) |
| 1,064,686 | 1,058,694 | 5,992 | 984,546 | 80,140 |
| \$ 2,367,107 | \$ 2,618,163 | \$ (251,056) | \$ 2,424,237 | \$ (57,130) |
| | | | | |
| \$ 929,812 | \$ 865,259 | \$ (64,553) | \$ 789,436 | \$ (140,376) |
| 58,357 | 37,455 | (20,902) | 13,253 | (45,104) |
| 11,338 | 8,493 | (2,845) | 8,714 | (2,624) |
| 13,278 | 10,340 | (2,938) | 12,787 | (491) |
| \$ 1,012,785 | \$ 921,547 | \$ (91,238) | \$ 824,190 | \$ (185,971) |
| | | | | |
| \$ 1,354,322 | \$ 1,696,616 | \$ (342,294) | \$ 1,600,047 | \$ (245,725) |
| | | | | |
| \$ 7,026 | \$ 13,606 | \$ (6,580) | \$ 12,303 | \$ (5,277) |
| | | | | |
| \$ 1,361,348 | \$ 1,710,222 | \$ (348,874) | \$ 1,612,350 | \$ (251,002) |
| | | | | |
| \$ 952,089 | \$ 954,150 | \$ 2,061 | \$ 891,975 | \$ (60,114) |
| 301,644 | 307,145 | 5,501 | 258,006 | (43,638) |
| 116,156 | 83,414 | (32,742) | 116,704 | 548 |
| 100,320 | 105,422 | 5,102 | 108,555 | 8,235 |
| 26,448 | 23,556 | (2,892) | 20,783 | (5,665) |
| 115,842 | 100,859 | (14,983) | 111,927 | (3,915) |
| 14,481 | 8,597 | (5,884) | 6,170 | (8,311) |
| 14,591 | 9,584 | (5,007) | 14,018 | (573) |
| 15,205 | 12,268 | (2,937) | 12,634 | (2,571) |
| 6,604 | 5,655 | (949) | 14,252 | 7,648 |
| 51,785 | 27,093 | (24,692) | 36,550 | (13,235) |
| 81,318 | 39,323 | (41,995) | 44,920 | (36,398) |
| \$ 1,796,483 | \$ 1,677,066 | \$ (119,417) | \$ 1,636,494 | \$ (157,989) |
| | | | | |
| \$ (435,135) | \$ 33,166 | \$ (468,291) | \$ (26,144) | \$ (408,991) |
| | | | | |
| \$ 54,789 | \$ 52,595 | \$ (2,194) | \$ 72,756 | \$ 17,967 |
| | | | | |
| \$ (489,924) | \$ (19,439) | \$ (470,485) | \$ (98,900) | \$ (391,024) |
| | | | | |
| \$ 135,000 | \$ 78,040 | \$ 56,960 | \$ 155,750 | \$ (20,750) |
| 3,297 | 2,384 | 913 | 2,261 | 1,036 |
| \$ 138,297 | \$ 80,424 | \$ 57,873 | \$ 158,011 | \$ (19,714) |
| | | | | |
| \$ (351,627) | \$ 60,985 | \$ (412,612) | \$ 59,111 | \$ (410,738) |
| | | | | |
| -36.17% | -1.15% | -35.03% | -6.18% | -29.99% |
| -25.96% | 3.59% | -29.86% | 3.69% | -29.66% |

| YEAR - TO - DATE | | | | |
|---------------------------------------|---------------|--------------|---------------|----------------|
| COMBINED | BUDGET | VARIANCE | PRIOR YEAR | VARIANCE |
| OPERATING REVENUES | | | | |
| \$ 1,853,112 | \$ 1,900,164 | \$ (47,052) | \$ 2,122,649 | \$ (269,537) |
| INPATIENT REVENUE | | | | |
| 5,501,205 | 5,695,962 | (194,757) | 5,256,663 | 244,542 |
| OUTPATIENT REVENUE | | | | |
| 5,335,276 | 5,167,243 | 168,033 | 4,995,694 | 339,582 |
| TOTAL PATIENT REVENUE | | | | |
| \$ 12,689,593 | \$ 12,763,369 | \$ (73,776) | \$ 12,375,008 | \$ 314,587 |
| | | | | |
| REVENUE DEDUCTIONS | | | | |
| \$ 4,393,548 | \$ 4,214,222 | \$ (179,326) | \$ 4,025,450 | \$ (368,098) |
| CONTRACTUAL ADJUSTMENTS | | | | |
| CHARITY CARE | 169,295 | 182,440 | 13,145 | 152,388 |
| PRIVATE PAY DISCOUNT | 57,983 | 41,369 | (16,614) | 48,822 |
| ADMINISTRATIVE ADJUSTMENTS | 55,448 | 50,365 | (5,083) | 77,538 |
| TOTAL REVENUE DEDUCTIONS | | | | |
| \$ 4,676,274 | \$ 4,488,396 | \$ (187,878) | \$ 4,304,198 | \$ (362,915) |
| | | | | |
| NET PATIENT REVENUE | | | | |
| \$ 8,013,319 | \$ 8,274,973 | \$ (261,654) | \$ 8,070,808 | \$ (57,489) |
| | | | | |
| OTHER REVENUE | | | | |
| \$ 67,362 | \$ 67,013 | \$ 349 | \$ 78,013 | \$ (10,651) |
| | | | | |
| TOTAL OPERATING REVENUE | | | | |
| \$ 8,080,681 | \$ 8,341,986 | \$ (261,305) | \$ 8,148,821 | \$ (68,140) |
| | | | | |
| OPERATING EXPENSES | | | | |
| \$ 4,722,285 | \$ 4,647,631 | \$ (74,654) | \$ 4,325,154 | \$ (397,131) |
| SALARIES AND WAGES | | | | |
| EMPLOYEE BENEFITS | 1,510,401 | 1,524,541 | 14,140 | 1,284,757 |
| PROFESSIONAL FEES | 448,718 | 407,375 | (41,343) | 420,085 |
| SUPPLIES | 502,953 | 514,900 | 11,947 | 524,447 |
| UTILITIES | 145,614 | 115,621 | (29,993) | 121,538 |
| PURCHASED SERVICES | 575,867 | 501,235 | (74,632) | 525,603 |
| RENTALS AND LEASES | 43,358 | 42,980 | (378) | 33,728 |
| INSURANCE | 49,978 | 47,916 | (2,062) | 42,525 |
| LICENSES AND TAXES | 66,643 | 59,919 | (6,724) | 60,823 |
| INTEREST EXPENSE | 32,912 | 28,052 | (4,860) | 44,352 |
| OTHER EXPENSES | 153,750 | 142,859 | (10,891) | 128,619 |
| BAD DEBT EXPENSE | 262,712 | 191,542 | (71,170) | 216,437 |
| TOTAL CASH OPERATING EXPENSES | | | | |
| \$ 8,515,191 | \$ 8,224,571 | \$ (290,620) | \$ 7,728,268 | \$ (786,923) |
| | | | | |
| NET CASH FROM OPERATIONS | | | | |
| \$ (434,510) | \$ 117,415 | \$ (551,925) | \$ 420,553 | \$ (855,063) |
| | | | | |
| NON CASH EXPENSE: Depreciation/Amort. | | | | |
| \$ 351,814 | \$ 263,340 | \$ (88,474) | \$ 370,964 | \$ 19,150 |
| | | | | |
| NET OPERATING INCOME / (LOSS) | | | | |
| \$ (786,324) | \$ (145,925) | \$ (640,399) | \$ 49,589 | \$ (835,913) |
| | | | | |
| NON-OPERATING REVENUE | | | | |
| TAX REVENUE | | | | |
| INTEREST INCOME | 421,061 | 390,199 | 30,862 | 599,491 |
| | 12,079 | 11,863 | 216 | 10,652 |
| TOTAL NON-OPERATING REVENUE | | | | |
| \$ 433,140 | \$ 402,062 | \$ 31,078 | \$ 610,143 | \$ (177,003) |
| | | | | |
| NET INCOME / (LOSS) | | | | |
| \$ (353,184) | \$ 256,137 | \$ (609,321) | \$ 659,732 | \$ (1,012,916) |
| | | | | |
| Margin - Net Operating Income / -Loss | | | | |
| -9.81% | -1.76% | -8.05% | 0.61% | -10.43% |
| Margin - Net Income / -Loss | | | | |
| -4.41% | 3.10% | -7.80% | 8.17% | -12.58% |

WILLAPA HARBOR HOSPITAL
BALANCE SHEET
May 31, 2017

| ASSETS | CURRENT MONTH | PRIOR MONTH | VARIANCE |
|--|----------------------|----------------------|---------------------|
| CURRENT ASSETS: | | | |
| CASH & INVESTMENTS | \$ 793,406 | \$ 1,193,439 | \$ (400,032) |
| ACCOUNTS RECEIVABLE, NET | 1,860,025 | 2,078,000 | (217,974) |
| MISCELLANEOUS RECEIVABLES | 380,099 | 439,144 | (59,045) |
| THIRD PARTY RECEIVABLE | 1,033,195 | 530,650 | 502,545 |
| INVENTORIES | 159,989 | 154,355 | 5,634 |
| PREPAID EXPENSES | 99,891 | 56,184 | 43,707 |
| TOTAL CURRENT ASSETS | \$ 4,326,605 | \$ 4,451,771 | \$ (125,166) |
| ASSETS LIMITED AS TO USE: | | | |
| BOND REPAYMENT - | \$ 1,463,495 | \$ 1,466,581 | \$ (3,086) |
| BOARD DESIGNATED - EQUIPMENT | 130,000 | 130,000 | - |
| PROCEEDS OF DEBT ISSUE | 137,431 | 137,431 | - |
| TOTAL ASSETS LIMITED AS TO USE | \$ 1,730,925 | \$ 1,734,012 | \$ (3,086) |
| PROPERTY, PLANT & EQUIPMENT: | | | |
| LAND & LAND IMPROVEMENTS | \$ 235,071 | \$ 235,071 | \$ - |
| BUILDINGS | 7,127,073 | 7,127,073 | - |
| FIXED & MOVEABLE EQUIPMENT | 4,852,415 | 4,859,361 | (6,946) |
| CONSTRUCTION-IN-PROGRESS | 6,946 | - | 6,946 |
| TOTAL PROPERTY, PLANT & EQUIPMENT | \$ 12,221,505 | \$ 12,221,505 | \$ 0 |
| LESS: ACCUMULATED DEPRECIATION | 9,334,868 | 9,280,532 | 54,337 |
| NET PROPERTY, PLANT & EQUIPMENT | \$ 2,886,637 | \$ 2,940,974 | \$ (54,337) |
| LONG TERM ASSETS: | | | |
| DEFERRED FINANCING COSTS | \$ 24,617 | \$ 25,068 | \$ (452) |
| OTHER ASSETS | 274,855 | 274,855 | - |
| TOTAL LONG TERM ASSETS | \$ 299,472 | \$ 299,923 | \$ (452) |
| TOTAL ASSETS | \$ 9,243,639 | \$ 9,426,680 | \$ (183,041) |
| LIABILITIES & FUND BALANCE | | | |
| CURRENT LIABILITIES: | | | |
| ACCOUNTS PAYABLE | \$ 171,011 | \$ 131,177 | \$ 39,834 |
| ACCRUED PAYROLL & OTHER LIABILITIES | 1,536,315 | 1,593,383 | (57,068) |
| INTEREST PAYABLE | 6,679 | 25,225 | (18,546) |
| DUE THIRD PARTIES | - | (305,224) | 305,224 |
| OTHER CURRENT LIABILITIES | 452,229 | 509,435 | (57,206) |
| CURRENT PORTION OF L-T-D | 497,722 | 497,722 | - |
| TOTAL CURRENT LIABILITIES | \$ 2,663,956 | \$ 2,451,718 | \$ 212,238 |
| LONG TERM DEBT: | | | |
| BONDS PAYABLE | \$ 1,838,798 | \$ 1,838,337 | \$ 461 |
| NOTES PAYABLE | 45,276 | 46,531 | (1,255) |
| PENSION LIABILITY | 3,097,975 | 3,097,975 | - |
| LEASES | 443,985 | 486,843 | (42,858) |
| TOTAL LONG TERM DEBT | \$ 5,426,035 | \$ 5,469,686 | \$ (43,653) |
| LESS CURRENT PORTION | (497,722) | (497,722) | - |
| NET LONG TERM DEBT | \$ 4,928,312 | \$ 4,971,963 | \$ (43,653) |
| CONTINGENT LIABILITIES | \$ - | \$ - | \$ - |
| FUND BALANCE: | | | |
| CURRENT YEAR GAIN (LOSS) | \$ (353,184) | \$ (1,557) | \$ (351,627) |
| UNRESTRICTED FUND BALANCE | 2,004,555 | 2,004,555 | - |
| TOTAL FUND BALANCE | \$ 1,651,371 | \$ 2,002,998 | \$ (351,627) |
| TOTAL LIABILITIES & FUND BALANCE | \$ 9,243,639 | \$ 9,426,680 | \$ (183,041) |